

The Good Life

Ideas for living purposefully and maximizing your real estate investments.

NOVEMBER 2016



Don Jaques, Jr
Windermere Real Estate
360-672-5447
donj@windermere.com

GRATEFUL FOR ALL OF YOU

As I approach my anniversary date here at Windermere, I am grateful that our paths have crossed. Whether you're an old friend of mine or a client whom I've met in the past 12 months, I'm thankful for the opportunity to be a resource person and hopefully a source of encouragement to you. I'm especially thankful to those of you who have referred friends and family members to me. I consider that a sign of your trust in me, and it is an honor to serve them.

Setting boundaries is only the beginning. Maintaining them is the key.

Learn to say, "That is not OK with me."



HAPPY PEOPLE MAINTAIN HEALTHY BOUNDRIES

Do you like being controlled, manipulated, abused, taken advantage of? I know that's a silly question. I don't know anyone who does. Science has discovered what our experience has always known: if you don't allow other people to act that way toward you, you will be a happier person. The key to happiness in this area of our lives is to have and maintain healthy boundaries. Dr. Henry Cloud defines boundaries this way in his book *The Law of Happiness: Having boundaries means you set limits on what you will and will not allow in your life.* Author Brene Brown speaks of learning to say to others, "That is not OK with me" and that such statements come from those who have chosen to look within themselves to determine where their personal boundaries will be.



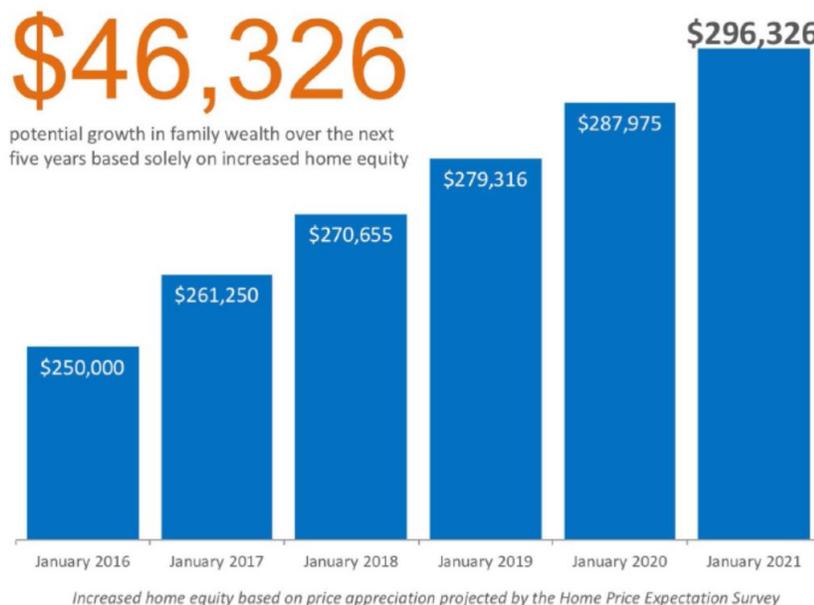
We probably all can name someone we know who lives life as a martyr. They give and give and give to others until they have nothing left to give. They make others miserable in their company, at the same time they are seemingly doing "nice" things for them. As a pastor for over 20 years, I often felt the challenge between what I felt were healthy boundaries on my time and energy, and the demands of meeting emotional and physical needs for people. I've learned, the hard way, that if I want to be of use for the most important things in life (which for me are loving God and loving people) there will be times I will have to say NO to others' demands. There are times I need to say, "That is not OK with me, and if you continue with that behavior, our relationship will experience some changes." Developing the courage to maintain my emotional and relational boundaries is a work in progress for sure, but there is fruit developing from the practice. Most noticeable is decreased resentment toward others and an increase of peace. I wish for you the same!

Continued on page 2

Real Estate Values Expected to Keep Rising

Are we in a “housing bubble”? So many see the recent spike in real estate prices as a sign that we are headed toward another crash like in 2007. But are we? The publication Pulsenomics recently published a Home Price Expectation Survey in which they asked 100 leading economists for their forecast of the real estate market over the next five years. Averaging their responses, from the most optimistic to the most pessimistic led to a predicted 3.5% appreciation per year, leading to an 18% cumulative gain over the next five years.

The chart below shows the potential growth in value of a \$250,000 home between 2016 and 2021 – a gain of over \$46,000. This does NOT include additional equity in the home through paying down debt for those five years. The bottom line: If you think you missed your chance to buy a home or to invest in real estate, the experts disagree. It’s still a great time to get started.



**JUST NEED
SOME MORE
INFORMATION?**

I can help you learn how much of a mortgage your budget can support, put you in touch with local lenders, provide a complimentary market analysis of your home's value, and link you up with trusted service providers for improving your home inside and out. I'd love to help you or your friends!


Windermere
REAL ESTATE

Don Jaques, Jr
360-672-5447
donj@windermere.com
donj.withwre.com
*Serving people is the heart
of my business.*